

General Business AAS-T (502E)
Requirements Effective Winter 2014
Program Planning Guide

Program Description: The associate in applied science – transfer (AAS-T) degree is built upon technical skills for job preparation but also includes college-level general education component common to all the AAS-T degrees. The General Business AAS-T degree is designed as a transfer program for those interested in an applied baccalaureate degree and, in particular, for students interested in the BAS – International Business degree program here at North Seattle Community College.

Prerequisites: Many classes have prerequisites. Prerequisites are those classes that prove eligibility for entry-level classes by testing or by having satisfied prior course work. Course work earned at other institutions must be unofficially evaluated or approved by a program advisor before registering.

General Business AAS-T Prerequisites: None for program. Individual courses may have prerequisites.

Note: Advanced placement testing, work experience, and transfer of credits may result in course waivers, credit transfer, and advanced placement. Please consult a college advisor and/or the program coordinator.

Program:

Program Requirements		
Course Number	General Education/Related Instruction Requirements (20 credits)	Credit Hours
ENGL&101	English Composition (See Note 1)	5
MATH 116	Applications of Math to Management, Life and Social Sciences (See Note 2)	5
	Five credits from Natural World (See Note 3)	5
	Five credits from US Cultures or Global Studies	5
Degree Requirements (70 credits)		
ACCT&201	Principles of Accounting I -Financial	5
ACCT&202	Principles of Accounting II -Financial	5
BUS&101	Introduction to Business	5
BUS 112	Multicultural Issues in the Workplace (See Note 4)	5
BUS 114	Introduction to Marketing	5
BUS&201	Business Law	5
BUS&210	Business and Economic Statistics	5
BUS 215	Introduction to International Business	5
BUS 236	Interpersonal Communications in the Workplace	5
ECON&201	Principles of Economics - Micro	5
ECON&202	Principles of Economics - Macro	5
	Business Electives (See Note 5)	15
Total Credits (excluding pre-requisites) :		90

Notes:

1. Must be eligible for English 101 through English Placement Exam or completion of English 097/098.
2. May substitute MATH&141 or any math class with MATH&141 as a prerequisite.
3. To transfer to an applied baccalaureate program, a lab course in physical, biological, and/or earth science is required.
4. May substitute CMST205 for BUS112 and CMST195 for BUS215 with Academic Exception approval
5. May select any course from the list of Approved Business Electives (see reverse side)

Related Courses and Instruction:

Course Number	Approved Business Electives	Credit Hours
ACCT&203	Principles of Accounting III –Managerial (See Note 6)	5
ACCT 255 or 267	Federal Income Tax I or Financial Management (See Note 7)	5
BUS xxx	Any additional course with a BUS designation (See Note 8)	5

Notes:

6. To transfer to the BAS-International Business program, this class is a required prerequisite.
7. You may take ACCT 255 or ACCT 267, but not both. Only one will apply towards the degree.
8. Elective BUS course must be numbered 100 or above and not listed in Degree Requirements

Program Outcomes:

- Perform entry-level work to journalize, post transactions, and prepare financial statements.
- Use marketing, financial, and/or statistical information to enhance business decisions.
- Evaluate local, national, and international trends in business
- Communicate effectively in oral and written forms in a business environment
- Collaborate with others in ways that effectively contribute to the organization's goals.
- Make effective use of human differences, both personal and cultural, to create positive, productive relationships with colleagues, customers, and stakeholders.
- Use current and emerging technologies to evaluate and solve workplace problems through presentation, research, analysis, and synthesis.
- Practice within the legal and ethical frameworks of business.

What Skills do I need to be successful in this field?

- <http://www.onetonline.org/Business, Management & Administration>

What are some potential job titles?

- Business Manager
- Business Analyst
- Business Development Manager
- Budget Analyst
- Construction Manager
- Customer Service Manager
- Financial Management
- Human Resources Management
- Marketing Coordinator
- Operations Management
- Project Manager
- Sales Manager
- Systems Analyst

Wages, employment trends and pathways

<http://www.onetonline.org/link/summary/43-3031.00#WagesEmployment>

Course Sequence:

This program of study is outlined by quarter, and courses should be taken in the indicated sequence. However, it should not be concluded that students will always proceed through their program of study exactly as prescribed here. The number of quarters listed here is minimal. Not all courses are offered every quarter. Individual student experiences, educational and training background, and personal schedules and demands all may affect the time it takes to finish this program. Also, in general, summer quarter is not considered one of the full-time quarters in the program.

Possible 2 Year Plan:

Year	Fall		Winter		Spring	
Freshman	ENGL&101	5	US/GS Elective	5	Natural World Elective	5
	BUS&101 (Intro Business)	5	BUS 114 (Introduction to Marketing)	5	BUS 112 (Multicultural Issues)	5
	BUS 236 (Interpersonal Communications))	5	BUS 215 (Introduction to International Business)	5	BUS&201 (Business Law)	5
Sophomore	ECON&201	5	ECON&202	5	MATH 116	5
	ACCT&201	5	ACCT&202	5	ACCT&203 or BUS Elective	5
	BUS Elective (BUS 118 Recommended)	5	BUS 210 (Business Stat)	5	BUS Elective (BUS 205 Recommended)	5
	Total Credits (2 yrs.)					90

Possible 2 Year Plan for Years 3 & 4 (If student continues on to BAS - Int'l Business) :

Junior	VLPA (World Language 1)	5	VLPA (World Language 2)	5	MATH&148	5
	IBN 301 (International Management)	5	IBN 302 (International Marketing)	5	IBN 310 (Operations Management)	5
	IBN 303 (Ethics)	3	IBN 311 (International Business Law)	3	IBN 350 (International Bus Practicum)	8
	IBN 490 (Research Skills)	1				
Senior	ENGL&102	5	CMST 215	5	IC&S Elective	5
	IBN 320 (Finance)	5	IBN 402 (Info Systems)	5	IBN 410 (Entrepreneurship)	3
	IBN 401 (Int'l Project Management)	3	IBN 420 (Business Strategy)	5	CWE 495 (Internship)	9
	Total Credits (4 yrs.)					180

Note: IBN courses must be taken in order as shown

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Program Website: <https://northseattle.edu/programs/general-business>

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